	1. THIS CONTRACT IS A RA	TED ORDER PAGE 1 of 19
AWARD/CONTRACT	1. THIS CONTRACT IS A HU UNDER OPAS (15 OFR S	DO-A7
ONTRACT (PROC. INST. IDENT.) NO. 919628-99-D-0001	3. EFFECTIVE DATE	4. REQUISITION / PURCHASE REQUIST / PROJECT NO.
S. ISSUED BY ESC/JSK ELECTRONIC SYSTEMS CENTER AIR FORCE MATERIEL COMMAND, USAF 75 VANDENBERG DRIVE, BLDG 1630 HANSCOM AFB, MA 01731-2119	COOM   FA8708	6. Administrace by (if other than item 6) Code   S1221A   DCMC NORTHROY GRUMMAN NELBOURNE 2000 WEST NASA BOULEVARD   P O BOX 9650   MELBOURNE PL 32902-9650
JUAN L. MARTINEZ (781)377-53	179	
7. NAME AND ADDRESS OF CONTRACTOR (NO., ST	REET, CITY, COUNTY, STAT	EFT: T SCD: C PAS: (NONE)
MORTEROP GRUMMAN CORPORATION	;	FOE Origin ( Other (see below)  9. DISCOUNT FOR PROMPT PAYMENT
THYROPATED SYSTEMS AND AEROSTRUC	Tures Sector	
AIRBORNE GROUND SURVEILLANCE AND	BATTLE MANAGEMENT	TO, SUBMIT MYOICES"
MELBOURNE FL 32902-9650 BREVARD COUNTY	•	(4 COPIES UNLESS OTHERWISE
See DD254 for Cleared Address	•	SPECIFIED) TO See Block
CAGECODE 70974	FACILITY COD	
11, SHIP TO / MARK FOR	COOK	12. PAYMENT WILL BE MADE BY CODE . INCO338
See Section F	ŧ :	DPAS-CO/SOUTH ENTITLEMENT OPER P O BOX 182264 COLUMBUS ON 43218-2264
,	,	• •
13. AUTHORITY FOR OTHER THAN FULL AND OPEN		14. Accounting and Appropriation Data Seq Soction G
10 U.S.C. 2304(c)	•	15C. QUANTITY 15D. UNIT 15E, UNIT PRICE 15F. AMOUNT
16A ITEM NO 15B. SUPPLIES/SERV	ICES :	INC CONSTITUTE THE CASE STATE
MAIL	ING DATE	
MA	R 2 <b>6</b> 1999	
	Y 4 1332	*** TOTAL ALICENT DECONTRACT * \$1,200,000,000.00
1 -	•	15G. TOTAL AMOUNT OF CONTRACT * \$1,200,000,000.00
1	16. Table o	d Contents
SEC DESCRIPTION	PAGE(S)	SEC DESCRIPTION PAGE(S) PART II – DONTRACT CLAUSES
PART I - THE SCHEDULE		7 I CONTRACT CLAUSES . 18
J A SOLICITATION/CONTRACT FORM J R SUPPLIES OR SERVICES AND PRICE	remoste a	PART W-LIST OF DOCUMENTS, EXHIBITS & ATTACHMENTS
C DESCRIPTIONSPECS.WORK STATE	MENT C	J J LIST OF ATTACHMENTS TO
J D PACKAGING AND MARKING	7	PARTIV - REPRESENTATIONS AND INSTRUCTIONS
V E INSPECTION AND ACCEPTANCE	8	K REPRESENTATIONS, CERTIFICATIONS AND OTHER STATEMENTS OF OFFERORS
F DELIVERIES OR PERFORMANCE G CONTRACT ADMINISTRATION DATA	10	L WISTRS, CONDS, AND MOTICES TO
H SPECIAL CONTRACT REQUIREMENT	18 12	M EVALUATION FACTORS FOR AWARD
CONTRACTION	NG OFFICER WILL COMP	lete Item 17 or 18 as applicable
17. Contractor's Negotiated (Contractor is required to sign this document and rotum Contractor agrees to furnish and deliver all terms of performing the performance in the split and obligations of the perfet to this or and governed by the following documents: (a) this away solicitation. If any, and (c) such provisions, representations.	i j copies to issuing office). form all spruces set forth or pur for the consideration stated contract chall be subject to ant/contract, (p) the ons. conflications. and	softistict which consists of the rotowing occurrence (of the covernment is softished and your offer, and (b) this award/contract. No further contractual document is necessary.
<ul> <li>specifications, as are attached or incorporated by inferentiated herein.)</li> </ul>	ince herein. (Altschments are	*1
19A. NAME AND TITLE OF SIGNER (TYPE OR PRIN	7)	20A, NAME OF CONTRACTING OFFICER
		Carol L. Quinlan
	190, Date Signed	208. Writed States of America
	MAR 2 6 1999	sy (signature of Contracting Officer) 26 mpR 99
		STANDARD FORU 26 (Rev 4-85)
.47540-01-152-8069 Previous Editions unusable ConWitte version 2.60	**************************************	Proscribed by GSA FAR (48 CFR) 53.214(a)
		DEC 1 2 2000

This is an Indefinite Delivery, Indefinite Quantity Contract. The objective of this contract is to provide Engineering and Manufacturing Development(EMD)(Improvements) to the Joint STARS Program. This contract covers the engineering, design, development, integration, test and delivery of various enhancements and upgrades to the Joint STARS system including development of all support requirements (technical orders, support equipment, initial spares, training, etc.) and procurement of production and support system retrofit kits/documentation resulting from these enhancements and upgrades. The contract will provide an engineering service task (EST) agreement. The engineering task agreement will include proposal preparation cost for ESTs and EMD efforts. This will facilitate the acquisition of descrete tasks and/or level of effort activities to support EMD efforts to include conducting analyses, studies, planning, design/development, prototype, qualification/test, production, kits/retrofit/initial spares, system integration, installation, training, support, flight test infrastructure and recurring program management. Non-Labor Hour delivery orders awarded shall be negotiated separately, the contract type will be determined during negotiations and all terms and conditions will be tailored to the individual delivery orders, as required.

The basic term of this contract shall begin on the date of contract award with an ordering period of 72 months from the effective date of contract award.

At award, the Government will issue a task order that will meet or exceed the contract minimum order of \$3,000,000.00. Thereafter, the Government will not be obligated to order a minimum quantity/amount. During the life of this contract the Government will have the right to order, and the Contractor shall be obligated to deliver to the Government, up to the contract maximum of \$1,200,000,000.

ITEM SUPPLIES OR SERVICES Qty Purch Unit Unit Price Total Item Amount

0001

JSSIP PROPOSAL PREPARATION

security:

IJ

nsn:

N - NOT APPLICABLE Z + LABOR HOUR

contract type:

inspection: acceptance: DESTINATION

DESTINATION

fob:

DESTINATION

descriptive data:

The Contractor shall prepare proposals in accordance with individual Delivery Orders Requests for Proposals.

b. Each delivery order will establish individual ceiling prices. The total maximum will not exceed the total estimated ceiling value of \$40 million for CLINS 0001, 0002, 0003, and 0004.

c. This is a Labor Hour CLIN. Individual orders will be issued under this CLIN IAW B.A. B035, Labor Hour, and H.A. ESC-H102, Delivery Order Process.

0002

ENGINEERING SERVICE TASKS (ESTS)

security:

TT

nsn:

N - NOT APPLICABLE Z - LABOR HOUR

contract type:

inspection:

DESTINATION.

acceptance:

DESTINATION

fob:

DESTINATION

descriptive data:

- The Contractor shall provide Engineering Service Tasks (ESTs) in accordance with individual delivery orders. ESTs may include, but not be limited to: technical support and engineering services for development, engineering and trade studies and use of ES aircraft, equipment and laboratory facilities to support Government system testing, training activities, and system demonstrations in accordance with documents listed in Section J of individual delivery orders. ESTs may also include, but are not limited to: estimates for support equipment, trainers, support demonstration, initial spares, technical orders updates, etc.
- b. Each delivery order will establish individual ceiling prices. The total maximum will not exceed the total estimated ceiling value of \$40 million for CLINs 0001, 0002, 0003, and 0004.
- c. This is a Labor Hour CLIN. Individual orders will be issued under this CLIN IAW B.A. B035, Labor Hour, and H.A. ESC-H102, Delivery Order Process.

Unit Price

ITEM SUPPLIES OR SERVICES Purch Unit

Qty

Total Item Amount

0003

OTHER DIRECT COSTS (ODC)

security:

U

N - NOT APPLICABLE

nsn: contract type:

S - COST REIMBURSEMENT DESTINATION

inspection: acceptance:

DESTINATION

fob:

DESTINATION

descriptive data:

a. Provide materials, travel, and Other Direct Costs (ODC) in support of CLINs 0001 or 0002 in accordance with documents listed in Section J of individual delivery orders. b. Reimbursement for actual costs only, without profit or fee.c. Each delivery order will establish individual ceiling prices. The total maximum

will not exceed the total estimated ceiling value of \$40 million for CLINs 0001, 0002, 0003, and 0004.

0004

#### DATA IAW INDIVIDUAL DELIVERY ORDER EXHIBITS

security:

nsn:

N NOT APPLICABLE

DD1423 is Exhibit:

contract type:

Z - LABOR HOUR DESTINATION

inspection:

acceptance:

DESTINATION

fob:

DESTINATION

descriptive data:

a. Provide data in accordance with CDRL requirements assigned in individual delivery orders in support of CLINs 0001 or 0002. b. Not Separately Priced (NSP). Price included in delivery order issued under CLINs

0001 or 0002.

- c. Each delivery order will establish individual ceiling prices. The total maximum will not exceed the total estimated ceiling value of \$40 million for CLINs 0001, 0002, 0003, and 0004.
- d. This is a Labor Hour CLIN. Individual orders will be issued under this CLIN IAW B.A. B035, Labor Hour, and H.A. ESC-H102, Delivery Order Process.

I. NOTICE: The following contract clauses pertinent to this section are hereby incorporated by full text:

#### A. ADMINISTRATIVE AND ONE-TIME USE CLAUSES IN FULL TEXT

#### B035 CONTRACT TYPES LABOR HOUR (KEB 1997)

(a) The Contractor shall furnish at the hourly rates stated below, all necessary and qualified personnel, managing and directing the same to complete CLIN(s) 0001, 0002, 0004 within the performance period specified in Section F. In performance of these CLIN(s), Contractor shall be reimbursed for direct labor (exclusive of any work performed in an unpaid overtime status) at the hourly rates listed below for the identified labor categories.

#### **CATEGORIES**

#### HOURLY RATE

Hourly Engineering Services Tasks (ESTs), EST Proposal Preparation, and EMD Proposal Preparation

#### **MELBOURNE**

Labor	1999	2000	2001	2002	2003	2004	2005
Category	Rate	Rate	Rate !	Rate	Rate	Rate	Rate
RC-15	TBN	TBN	TBN	TBN	TBN	TBN	TBN
RC-20	TBN	TBN	TBN	TBN	TBN	TBN	TBN
RC-21	TBN	TBN	TBN	TBN	TBN	TBN	TBN
RC-23	TBN	TBN	TBN	TBN	TBN	TBN	TBN
RC-30	TBN	TBN	TBN	TBN	TBN	TBN	TBN
RC-40	TBN	TBN	TBN	TBN	TBN	TBN	TBN
RC-60	TBN	TBN	TBN 🏲	TBN	TBN	TBN	TBN
RC-61	TBN	TBN	TBN	TBN	TBN	TBN	TBN
RC-62	TBN	TBN	TBN	TBN	TBN	TBN	TBN
RC-70	TBN	TBN	TBN	TBN	TBN	TBN	TBN
RC-71	TBN	TBN	TBN	TBN	TBN	TBN	TBN
RC-72	TBN	TBN	TBN	TBN	TBN	TBN	TBN
RC-13	TBN	TBN	TBN	TBN	TBN	TBN	TBN

(b) For the purposes of the clause of this contract entitled "Payments Under Time-and-Material and Labor-Hour Contracts", the total ceiling price of the CLIN(s) specified in paragraph (a) above is \$40,000,000.00.

#### B050 ALLOWABLE COST AND PAYMENT (COST CONTRACTS (NO FEE)) (SEP 1997)

Contractor shall be reimbursed for performance of this contract in accordance with the contract clauses and the following additional terms:

The total estimated cost of performance is \$40,000,000.00.

Applicable to following Line Items: 0003. The total estimated amount of \$40,000,000.00 also includes coverage of the Labor Hour CLINs 0001, 0002, and NSP CLIN 0004.

I. NOTICE: The following contract clauses pertinent to this section are hereby incorporated by full text:

#### A. ADMINISTRATIVE AND ONE-TIME-USE CLAUSES IN FULL TEXT

ESC-C	23 CLIN DESCRIPTION (	(AUG 1998)	
CLINs	Description		
0001	Proposal Preparation shall be	in accordance with individual delivery orders.	
0002	Initial Studies & Analysis sh	nall be in accordance with individual delivery orders.	* * ***
0003	Other Direct Costs (ODC) sh	nall be in accordance with individual delivery orders.	•
0004	Contract Data Requirements	s List (CDRL), DD Form 1423, provided with individual	delivery orders.

I. NOTICE: The following contract clauses pertinent to this section are hereby incorporated by full text:

#### A. ADMINISTRATIVE AND ONE-TIME-USE CLAUSES IN FULL TEXT

D881 PRESERVATION, PACKAGING, PACKING AND MARKING REQUIREMENTS. (FEB 1997).

Preservation, packaging, packing and marking shall be set forth in the individual order.

I. NOTICE: The following contract clauses pertinent to this section are hereby incorporated by reference:

#### A. FEDERAL ACQUISITION REGULATION CONTRACT CLAUSES

52.246-03 INSPECTION OF SUPPLIES -- COST-REIMBURSEMENT (APR 1984)

(APPLICABLE TO CLIN 0003)

52.246-06 INSPECTION -- TIME-AND-MATERIAL AND LABOR-HOUR (JAN 1986) INSPECTION --

TIME-AND-MATERIAL AND LABOR-HOUR (JAN 1986) - ALTERNATE I (APR 1984)

(APPLICABLE TO CLIN 0001, 0002, AND 0004)

#### B. DEFENSE FEDERAL ACQUISITION REGULATION SUPPLEMENT CONTRACT CLAUSES

252.246-7000 MATERIAL INSPECTION AND RECEIVING REPORT (DEC 1991)

II. NOTICE: The following contract clauses pertinent to this section are hereby incorporated by full texts

#### A. ADMINISTRATIVE AND ONE-TIME-USE CLAUSES IN FULL TEXT

#### ESC-E2L CLIN DESCRIPTION (AUG 1998)

CLINs Description

Final Inspection and Acceptance shall occur at destination after successful completion of each individual delivery order requirements as evidenced by Government execution of a DD Form 250.

0002, 0003 Final Inspection and Acceptance shall occur at source or destination IAW each individual delivery order as evidenced by Government execution of a DD Form 250.

0004 As set forth in each individual delivery order CDRL Exhibit.

I. NOTICE: The following contract clauses pertinent to this section are hereby incorporated by reference:

#### A. FEDERAL ACQUISITION REGULATION CONTRACT CLAUSES

52.242-15

STOP-WORK ORDER (AUG 1989) - ALTERNATE I (APR 1984)

52.247-34

F.O.B. DESTINATION (NOV 1991)

II. NOTICE: The following contract clauses pertinent to this section are hereby incorporated by full text:

#### A. ADMINISTRATIVE AND ONE-TIME-USE CLAUSES IN FULL TEXT

#### ESCJES CLIN DELIVERIES AND PERIOD OF PERFORMANCE (AUG 1998)

Delivery shall be in accordance with individual Delivery Orders. The period of performance to issue orders shall be through 72 months after contract award.

Delivery shall be in accordance with individual Delivery Orders. The period of performance to issue orders shall be through 72 months after contract award.

Delivery shall be in accordance with individual Delivery Orders. The period of performance to issue orders shall be through 72 months after contract award.

Occupance of Delivery shall be in accordance with individual Delivery Orders. The period of performance to issue orders shall be through 72 months after contract award.

I. NOTICE: The following contract clauses pertinent to this section are hereby incorporated by reference:

#### A. AIR FORCE FEDERAL ACQUISITION REGULATION SUPPLEMENT CONTRACT CLAUSES

5352.232-9000 REMITTANCE ADDRÉSS (MAY 1996)

Remittance address: 'Chase Manhattan Bank

New York, New York

ABA

Northrop Grumman Corporation

Account

II. NOTICE: The following contract clauses pertinent to this section are hereby incorporated by full text:

#### A. ADMINISTRATIVE AND ONE-TIME-USE CLAUSES IN FULL TEXT

#### GOIGHNAOICEAND PAYMENT ACOM REIMBURSEMENT (FRE 1997)

Invoices (or public vouchers), supported by a statement of cost for performance under this contract, shall be submitted to the cognizant Defense Contract Audit Agency (DCAA) office. Under the provisions of DFARS 242.803(b), the DCAA auditor, is designated as the authorized representative of the contracting officer (CO) for examining vouchers received directly from the contractor.

#### GU 57 INCHSEMBATANION CIEBAN PACEER THEATHR (CATION NEGERIFA (APRE 1998)

In accordance with FAR 52.204-03, Taxpayer Identification Number is

#### EXCRESS AS MINISTER CONTINUED ROUND CONTINUED OF CONTINUE

- 1. Accounting classifications will be provided on individual delivery orders.
- 2. Administrative Information:
  - a. Contracting Office Representative: Juan L. Martinez
  - b. Contracting Officer: Carol L. Quinlan
  - c. Symbol of Purchasing Office: ESC/JSK
  - d. Telephone Number and Extension: (781)377-5379/3570
- 3. Instructions Re Patents Clause:

The ACO will forward all documentation (reports, invention disclosures, notices, requests) and other information concerning patents to the following addressee:

ESC/JAZ (Patent Counsel) 40 Wright Street Hanscom AFB, MA 01731  Transportation Office: Transportation Officer DCMC-Orlando DCMDE-GOTB1 3555 MacGuire Boulevard Orlando, FL 32803-3726

5. Submit Invoices/Vouchers: DFAS-Columbus Center
ATTN: DFAS-CO/SOUTH ENTITLEMENT OPERATIONS
P.O. Box 182264
Columbus, OH 43218-2264

I. NOTICE: The following contract clauses pertinent to this section are hereby incorporated by full text:

A. ADMINISTRATIVE AND ONE-TIME-USE CLAUSES IN FULL TEXT

\* Note: JSSIP Section H clauses applicable to all delivery orders awarded.

#### H025 INCORPORATION OF SECTION K (OCT 1998)

Section K of the solicitation is hereby incorporated by reference.

#### ESCHIOL CONTRACTING/OFFICERS/AFTHORITY (MAR 1999)

The Contracting Officer shall be the only individual authorized to direct and/or redirect the efforts or in any way amend any of the items of this contract other than those instances specifically delegated to an Administrative Contracting Officer or a Termination Contracting Officer by the contract clauses of this contract or in writing by the Contracting Officer. The terms "Procuring Contracting Officer" and "Principal Contracting Officer", as used throughout this contract and its attachments, are synonymous with the term "Contracting Officer."

#### ESCH102 DELIVERY ORDER PROCESS (MAR 1999)

#### a. All Delivery Orders

Delivery Orders may be issued by the Contracting Officer. Once issued, a delivery order can only be changed by a contractual modification, including an adjustment in contract price, if required. Costs cannot be transferred between delivery orders, including those for proposal preparation. Costs incurred prior to issuance of the delivery order shall not be chargeable to the delivery order.

For those non-proposal preparation actions with a Government estimate over \$100,000.00, a Labor Hour delivery order for proposal preparation will be issued by the Contracting Officer, unless proposal preparation is provided by other means. This delivery order will include the funds for proposal preparation for that effort only, and the draft requirement. Proposals shall be submitted in accordance with the instructions provided in the proposal preparation delivery order. For those non-proposal preparation actions with a Government estimate under \$100,000.00, a separate delivery order for proposal preparation only will not be issued.

For those actions requiring a proposal (both those funded with a Labor Hour delivery order for proposal preparation and those without), the proposal preparation instructions will be included in a separate request for proposal. The Contractor shall prepare a proposal in accordance with the instructions provided therein. Efforts to be conducted may include, but not be limited to, joint Government/Contractor preparation of requirements documents, issuance of a request for proposal, joint proposal/basis of estimates preparation and review, factfinding, and negotiations. All proposal submittals shall incorporate any changes discussed within the individual requests for proposal. Upon conclusion of negotiations, another delivery order will be issued reflecting the agreement of both for performance of the action. This delivery order will include the type of contract, price, terms and conditions, technical requirements, etc., as required.

The rights of the Government and obligation of the Contractor in regards to audit and retention of accounting records related to individual orders issued under the contract are set forth at FAR 52.215-2

#### b. All Delivery Orders except Labor Hours

Each delivery order awarded shall be negotiated separately. The contract type will be determined during negotiations and terms and conditions will be tailored to the individual delivery orders as required.

c. Labor Hour Delivery Orders (applicable to CLINs 0001 - 0004)

Labor Hour Delivery Orders may be issued unilaterally or bilaterally at the discretion of the PCO on a case by case basis. Prior to an action being unilaterally issued by the Government, a draft requirement (including as applicable, but not limited to, a Model contract, Statement of Objective (SOO), Task Requirement Document (TRD), CDRLs, and a schedule) shall be transmitted to the Contractor by the Contracting Officer. The Contractor shall review the requirement and provide a written response within seven calendar days, identifying a single point of contact for the delivery order. This response shall include the Contractor's estimate and rationale for costs, and any other comments the Contractor deems necessary for performance of the delivery order. In any event, including no response or negative response from the Contractor, the Government retains the right to issue the action unilaterally.

#### ESCHIO: COOPERATION WITH SUPPORT CONTRACTOR(S) (MAR 1999)

- a. The Air Force has entered into contracts with the contractors set forth in paragraph d, below (hereinafter referred to as "support contractors") for services for scientific engineering and technical effort in support and under the technical direction of the Joint STARS Joint Program Office (JPO). The Contractor shall be required to provide support and technical information to the support contractors to the extent specified herein. The Contractor agrees that the Government may release to the support contractors any technical information required in the performance of this contract. Other support contractor may be added by the Government at no change to contract target cost, target fee, maximum fee, or minimum fee. Additionally, the Contractor agrees to enter into written mutual agreements with each support contractor for the protection of this information. A copy of the signed agreement shall be furnished to the Contracting Officer within 30 days of notification of identity of support contractors.
- b. Such support shall include the right of the support contractor(s) to attend all scheduled technical audits, technical and program reviews and formal tests conducted in the performance of this contract when specifically required and approved by the Contracting Officer, Discussion with subcontractors by a support contractor shall be accomplished with the approval of the PCO and the concurrence of the Contractor.
- c. The support and technical information to be provided shall be no greater than required by this contract. The technical support required is limited to the support necessary for the support contractor to fulfill its respective role to provide assistance to the Program Office for evaluation of the technical aspects.
  - d. The support Contractors will include the following:
  - (1) Analytical Systems Engineering Corp (ASEC) 5 Burlington Woods, Suite 100 Burlington, MA 02173
  - (3) Horizons Technology, Inc. 700 Technology Drive : Billerica, MA 01821-4196
  - (5) Systems Research Corp 128 Wheeler Road Burlington, MA 01803
  - (7) MCR Federal Inc. 175 Middlesex Turnpike Bedford, MA 01730
  - (9) Tecolote Research Inc.5290 Overpass Road, Bidg D.Santa Barbara, CA 93111-3011

- (2) Dynamics Research Corporation 60 Concord Street Wilmington, MA 01887
- (4) MEI Technology Corp 1050 Waltham Street Lexington, MA 02173
- (6) ARINC Research Corporation 70 Westview Street Lexington, MA 02173
- (8) Gemini Industries Inc. 54 Middlesex Turnpike Bedford, MA 01730

#### ESC.H104 CONTRACT DATES (MAR 1999)

- a. All periods of time referenced herein shall be measured by calendar days, weeks, months, as opposed to "work" days, weeks, months.
- b. With regard to due dates for submission of reports, data, hardware, etc., called for in Section B hereof, the Contractor will submit same in sufficient time to allow for their arrival at the specified destination on the due date indicated.
  - c. The "Contract Award Date" shall be synonymous with the mailing date of the contract.
  - d. The term "DAC" means "days after contract award date" and is calculated on the basis of calendar days.
- e. The term "MAC" means "months after contract award date" and is calculated on the basis of calendar months.

#### ESC H105 TOTAL SYSTEM PERFORMANCE RESPONSIBILITY (ISPR) (MAR 1999)

- a. TSPR is the responsibility for developing, integrating and delivering a complete system\* which meets all requirements as defined in the individual delivery orders issued under the Joint STARS System Improvement Program (JSSIP). The Contractor hereby expressly agrees to accept Total System Performance Responsibility for all delivery orders issued under ISSIP whether or not its systems, subsystems, or components are fabricated, manufactured, or assembled by the Prime Contractor, Subcontractor, or furnished as GFE, and notwithstanding that any such subcontractor shall have been selected pursuant to any provision hereof encouraging or providing incentive for subcontracting with small or small disadvantaged business concerns.
- b. The Contractor shall be fully responsible for the integration and performance of all systems, subsystems, and components, whether GFB or Contractor acquired, and hereby agrees to make certain that any and all required inspections and acceptance test procedures are accomplished and sufficient to assess and determine all requirements are met. Furthermore, the Contractor is required and agrees that all systems, subsystems and components, whether GFE or Contractor acquired, if required under individual delivery orders will be installed and integrated into the Joint STARS system without resultant degradation of performance of that item or in the overall system performance. If during the execution of the delivery order the Contractor determines that System Specification modifications are required in order to meet TSPR, the Contractor shall immediately notify the Government, provide appropriate rationale; draft SCN's and/or the documentation for review and disposition by the Government. The Contractor's responsibility to install and integrate subsystems and components whether GFE or Contractor acquired without any degradation of performance of any such item is in addition to and not in substitution of its responsibility to insure that the total system will meet all requirements referenced as provided in paragraph (a) above; and the requirements of this paragraph (b) shall in no way excuse the Contractor from compliance with any other requirements of this Special Contract Requirement.
- c. The Contractor's total system performance responsibility shall not be affected by Government-Furnished Base Support, property, equipment or facilities provided under the terms of this contract whether such Government-Furnished items are used in the manufacture of deliverable systems/equipment or other aspects of contract performance.
  - d. The Contractor recognizes and agrees that its assumption of TSPR has the following consequences:
- (1) After receipt of any GFE, the Contractor shall provide to the Government, within thirty (30) calendar days, a list of patent defects or deficiencies in the GFE. The remedies provided by the Government Property clause shall be exclusive, with respect to each defect or deficiency and the Contractor is not hereby relieved of the system integration and performance responsibility. Failure of the Contractor to provide a timely written list as required by this clause shall be considered as an acknowledgement of GFE acceptability by the Contractor.

- (2) Tacit acceptance does not apply in the case of latent defects or latent deficiencies. In that case, the Contractor shall provide written notice to the Government within 30 days of discovery of the latent defects or latent deficiency. Failure of the Contractor to provide a timely written list as required by this clause shall be considered as an acknowledgement of GFE acceptability by the Contractor.
- (3) The Contractor retains full responsibility for successful integration of the CFE with the GFE regardless of any associate contractor agreement reached with others involved in the Program.
- (4) The Contractor is not relieved of its obligation to make timely delivery, nor is it entitled to any other adjustment because of failure of the Contractor to implement corrective actions.
- (5) The cost of performing TSPR is included in the individual delivery orders of the contract and the Contractor shall not be entitled to any equitable adjustment, associated with any problems encountered in fulfilling the TSPR responsibilities. For cost-reimbursement delivery orders, the Contractor's obligation to perform the TSPR requirement is limited to the funding obligated. Furthermore the Contractor agrees that failure to met the JSSIP system performance requirements caused by the GFE as integrated shall be deemed an integration deficiency or incompatibility for which the Contractor is liable unless the Contractor can prove by clear and convincing evidence that the GFE, as delivered by the Government, was not "suitable for the intended use" within the meaning of the Government Property Clause.
- e. The Contractor further agrees that, notwithstanding the right of the Government to review Contractor's efforts and progress, particularly design reviews, PCA/FCA, test procedures, test, and data items which may be provided for elsewhere in this contract, it is expressly understood that the Contractor is completely responsible for, the compliance of all contract requirements with the provisions of this contract and individual delivery orders. Any reviews or approvals by the Government shall not relieve the Contractor of its system integration and performance responsibility.
- f. The Contractor hereby acknowledges that it has no right to assert against the Government, its officers, agents, or employees, any claims or demands with respect to the aforesaid requirements in effect on the date of award of this contract or individual delivery orders based upon subjective impossibility of performance; or defective, inaccurate, infeasible, insufficient or invalid requirements; or otherwise so based or derived as might otherwise arise.
- g. Notwithstanding the "Changes" Clause or any other clause of this contract, the Contractor hereby agrees that no Contractor generated changes to the Contractor generated specifications under this contract, reviewed or approved by the Government, which may be necessary to permit achievement of the performance requirements specified herein for the Contractor's proposed systems for the program, shall entitle the Contractor to any increase in the cost/price or to any extension in delivery times of the individual delivery orders issued under this contract. This paragraph does not apply to changes that enhance system performance.
- \* Note: System is defined as the sum of, including but not limited to; all hardware components, parts, cables, antenna, subsystems, software, firmware, etc, that perform in a collective fashion to accomplish all required capabilities and functions as identified/specified in the System Specification and/or other compliance documents under which they were procured, qualified and accepted.

Contract Clauses in this section are from the FAR, Defense FAR Sup, Air Force FAR Sup, and the Air Force Materiel Command FAR Sup, and are current through the following updates:

FAR: FAC 97-10; DFAR: DCN19990115; DL.: DL 98-021; Class Deviations: CD 98-00014; AFFAR: 1996 Edition; AFMCFAR: AFMCAC 97-3; AFAC: AFAC 96-1; IPN: 98-009;

I. NOTICE: The following contract clauses pertinent to this section are hereby incorporated by reference:

# A. FEDERAL ACQUISITION REGULATION CONTRACT CLAUSES

	S CHAIRCH CONTRACT CLAUSES
52.202-01	DEFINITION (OCT 1995)
<b>52.203-</b> 05	COVENANT AGAINST CONTINGENT FEES (APR 1984)
52.203-06	RESTRICTIONS ON SUPCONTED A COOR CASE TO THE STATE OF THE
52.203-07	RESTRICTIONS ON SUBCONTRACTOR SALES TO THE GOVERNMENT (JUL 1995) ANTI-KICKBACK PROCEDURES (JUL 1995)
52.203-08	
	CANCELLATION, RESCISSION, AND RECOVERY OF FUNDS FOR ILLEGAL OR IMPROPER ACTIVITY (JAN 1997)
52.203-10	PRICE OF THE ADMICTMENT OF WALLEY
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	Para (a), Dollar amount or quantity is '\$3,000,000.00'
	Para (b)(1), Dollar amount or quantity is '\$1.200,000,000
	Fara (DX2), Dollar amount or quantity is 1\$1.200,000,000
	rata (D)(3), Number of days is 'N/A'
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	Preliminary Subcontracting Plan Number is "See Master Subcontracting Plan
	Section J, Attachment 5"
	Proposal Date "See Section J Attachment 5"
	Small Business Goal Percentage will be identified in individual delivery orders
	Small Disadvantaged Business Goal Percentage will be identified in individual delivery orders
	Woman-owned business goal will be identified in individual delivery orders

5352.228-9001 INSURANCE CLAUSE IMPLEMENTATION (AFMC) (JUL 1997)

DOCUMENT	PGS	DATE	TITLE
ATTACHMENT 1	11	23 MAR 1999	JSSIP MASTER AWARD FEE PLAN
ATTACHMENT 2	2	22 MAR 1999	JOINT STARS SYSTEM IMPROVEMENT PROGRAM (JSSIP) TECHNICAL DESCRIPTION DOCUMENT (TDD)
ATTACHMENT 3	13	22 MAR 1999	DEPARTMENTOF DEFENSE CONTRACT SECURITY CLASSIFICATION SPECIFICATION, DD FORM 254
ATTACHMENT 4	46	10 JUN 1998	JOINT STARS SECURITY CLASSIFICATION GUIDE
ATTACHMENT 5	9 .	31 JAN 1997	MASTER SUBCONTRACTING PLAN

**JSSIP Task Description Document** 

Joint STARS System Improvement Program

Task Description Document 22 March 1999

# Joint STARS System Improvement Program Task Description Document 22 March 1999

# 1.0 Program Objectives.

The objective of the Joint STARS System Improvement Program (JSSIP) is to provide the Joint STARS Joint Program Office (JPO) a contract vehicle to provided Engineering and Manufacturing Development (improvements) to the Joint STARS system. This delivery order contract covers the engineering, design, development, integration, test, and delivery of various enhancements and upgrades to the Joint STARS system including, development of all support requirements (technical orders, support equipment, initial spares, training, etc.) and procurement of production and support system retrofit kits/documentation resulting from these enhancements and upgrades. The contract will provide a engineering services task (EST) agreement. The engineering task agreement will include proposal preparation cost for ESTs and EMD efforts. This will facilitate the acquisition of discrete tasks and/or level of effort activities to support EMD efforts to include conducting analyses, studies, planning, design/development, prototype, qualification/test, production, kits/retrofit/initial spares, system integration, installation, training, support, flight test infrastructure and recurring program management.

## 2.0 Specific Objectives

## 2.1 Engineering & Manufacturing Development

The Contractor shall:

- Design, develop and test improvements to the Joint STARS (E-8) aircraft and ground systems.
- Identify and implement all associated training requirements, support requirements and resources that would be impacted by the EMD effort.
- Provide a list of initial spares needed to field the EMD effort.

#### 2.2 Production/Retrofitting

The Contractor shall:

- Integrate and test EMD solution into the E-8C aircraft.
- Provide retrofitting kits and associated documentation for the EMD solution.
- Identify and implement associated support (Technical Orders, JIMIS, Training, GSS) needed to support the production/retrofitting to the aircraft.
- Provide Group A and Group B kits, kit-proofing, and required documentation for installation for production retrofit kits.

# 2.3 Proposal Preparation/Engineering Service Tasks

The Contractor shall:

- Provide proposals for future efforts.
- Provide ROM cost estimates

 Provide discrete task and level of effort activities for conducting analyses, studies, systems engineering, planning, prototype development, qualification/test, training, and flight test infrastructure.

### 2.4 Management

The Contractor shall:

- Perform management, control and reporting activities to support tasks defined in delivery orders.
- Follow an Integrated Master Plan (IMP) and Integrated Master Schedule (IMS) approach when developing and executing tasks.
- Perform configuration management in accordance with industry best practices to ensure configuration identification, status accounting, control, and auditing.
- Perform data management in accordance with industry best practice to ensure timely, accurate and complete submittals. Maximize use of the Keyfile system or equivalent electronic media.

#### 2.5 Logistics Support

The Contractor shall:

 Perform the necessary logistics functions: Logistic Support Analysis (LSA), provisioning, upgrades to trainers, tech orders, support equipment, initial spares, and training.

#### 2.6 Security

The Contractor shall conduct all activities IAW The National Industrial Security Program Operating Manual (The NISPOM), the Joint STARS Security Classification Guide, and comply with the Contract Security Classification Specification, DD Form 254.

#### 2.7 Hazardous Materials

If the equipment was not approved as part of Joint STARS E-8C configuration and contains hazardous materials to meet specification requirements, Government approval shall be required. This shall include materials that form toxic substances resulting from combining with others such as in combustion. Personnel limits to hazardous materials shall be within the threshold limit values published at the time of contract award by the American Conference of Government Industrial Hygienists under normal or emergency conditions.

#### 2.8 Y2K Compliance

All information technology items shall be year 2000 compliant. Year 2000 compliant means information technology shall accurately process date/time data (including but not limited to calculating, comparing, and sequencing) from, into, and between the twentieth and twenty-first centuries, and the years 1999 and 2000 and leap year calculations. Furthermore, year 2000 compliant information technology, when used in combination with other information technology, shall accurately process date/time data if the other information technology properly exchanges date/time data with it.

#### MASTER AWARD-FEE PLAN

#### FOR THE

#### JOINT STARS SYTEM IMPROVEMENT PROGRAM

CONTRACT: F19628-99-D-0001

DATE OF APPROVAL: MARCH 1999

APPROVED:

Fee Determining Official Brigadier General Craig P. Weston

# **Revision Record**

Revision	Date	Applicable Changes	Approval
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#### 1.0 INTRODUCTION

This award-fee plan is the basis for the Joint STARS program office evaluation of the Contractor's performance for all Award Fee efforts under the Joint STARS System Improvement Program (JSSIP). The specific criteria and procedures used to assess the Contractor's performance and to determine the amount of award fee earned are described herein. All FDO decisions regarding the award fee, including, but not limited to: the amount of the award fee; the methodology used to calculate the award fee; the calculation of the award fee; the Contractor's entitlement to the award fee; and the nature and success of the Contractor's performance, shall not be subject to the "Disputes" clause nor reviewed by any Board of Contract Appeal (BCA), court, or other judicial entity.

The award fee will be provided to the Contractor through contract modifications and is in accordance with the Cost Plus Award Fee provisions of the contract. The award fee earned and payable will be determined by the FDO based upon the review of the Contractor's performance against the criteria set forth in this plan. The FDO may unilaterally change the master plan or any addendum's to individual DOs prior to the beginning of an evaluation period. The Contractor will be notified of changes to the plan by the Contracting Officer, in writing, before the start of the effected evaluation period. Changes to this plan that are applicable to a current evaluation period will be incorporated by mutual consent of both parties.

The objective of the JSSIP Award Fee Program is to incentivize the Contractor to perform in such a manner as to maximize the capability of the Weapon System and minimize program cost of JSSIP improvements. This plan will be administered, and the criteria established, in such a manner that the Contractor has a reasonable opportunity to earn 100% of the award fee during each period. Mitigating circumstances outside the Contractor's control will also be considered in the Award Fee evaluation.

The intent of this plan is to set up procedures to evaluate Contractor performance, for all JSSIP DOs with award fee provisions, using existing Joint STARS data, systems and other management tools. These management tools may include, but are not limited to, the Integrated Master Plan (IMP), Integrated Master Schedule (IMS), Technical Performance Measures (TPMs) of various kinds and Earned Value Management (EVM) compliant baseline management systems, as appropriate. Reporting channels within this plan reflect the roles and responsibilities of the Integrated Product Teams (IPTs) to manage the program on a daily basis in an Integrated Product Teams (IPD) environment to the maximum extent practicable while imposing the minimum administrative burden on the Government and Contractor organizations.

#### 2.0 ORGANIZATION

The Award Fee Organization consists of the Fee Determining Official (FDO), an Award Fee Review Board (AFRB) which consists of a chairperson, the contracting officer, a recorder, other functional area participants, advisor members, and the performance monitors. The FDO for each DO will be determined by program cost. The FDO for those DO's greater than \$50M will be AFPEO/C2, and those under \$50M will be ESC/JS as the FDO.

#### **Members**

Fee Determining Official:

AFPEO/C2\*

Award Fee Review Board Chairperson:

JS System Program Director \*\*

Award Fee Review Board Members:

(Minimum members)

Contracting Officer

JSSIP Program Manager

AFRB Recorder (non-voting)

#### **Performance Monitors**

The performance monitors may include but are not limited to:

Program Management

Contracting

User

Program Control

Engineering

Data/Config Management

Logistics

Quality Assurance

Test

SEIT

Requirements

<sup>\*</sup> AFPEO/C2 may delegate the FDO responsibilities to the Joint STARS System Program Director.

<sup>\*\*</sup> The System Program Director may delegate the duties and responsibilities of the AFRB Chairperson.

#### 3.0 RESPONSIBILITIES

#### 3.1 Fee Determining Official (FDO).

Approves the Award Fee Plan and any significant changes to the plan throughout the life of the contract. The FDO reviews the recommendation(s) of the AFRB, considers all pertinent data, and determines the earned-award-fee amount for each evaluation period.

#### 3.2 AFRB Chairperson.

Appoints an AFRB Recorder. Briefs the FDO on recommended earned-award fee amounts and on the Contractor's overall performance during the evaluation period. Recommends significant Award Fee Plan changes to the FDO and approves Award Fee Plan changes as delegated by the FDO.

#### 3.3 Award Fee Review Board.

AFRB members support the Board Chairperson and the FDO and are responsible for the following: 1) review and evaluate performance monitor reports, Contractor's self assessment, and other factors; 2) determine an earned-award fee recommendation; 3) prepare interim performance reports to be presented to the FDO; and 4) recommend changes to the Award Fee Plan.

#### 3.4 AFRB Recorder.

AFRB Recorder manages all activities associated with the AFRB process to include the following: 1) consolidate the AFRB's assessment and recommendation for presentation to the FDO; 2) notify AFRB members when briefings and reports are due and writes and distributes the minutes of the AFRB meeting to the AFRB; 3) maintains the Award Fee Plan, including any changes approved by the AFRB Chairperson and FDO; and 4) maintains all pertinent award fee files.

#### 3.5 Contracting Officer.

The CO is the liaison between the Contractor and Government Personnel. The CO prepares and distributes the contract modifications to award the fee authorized by the FDO and incorporate any changes to the Award Fee Plan.

#### 3.6 Performance Monitors.

Performance Monitors maintain written records of the Contractor's performance in their assigned evaluation area(s) so that a fair and accurate evaluation is obtained. Prepare interim and end-of-period evaluation reports as directed by the AFRB.

#### 4.0 AWARD FEE PROCESSES

#### 4.1 Available Award Fee Amount.

The earned award fee will be determined based on the Contractor's performance during each evaluation period and be awarded to the Contractor via a contract modification. The available award fee for each evaluation period is shown in each attachment for the Delivery Orders. Rollover of unearned award fee, for individual delivery orders, will be at the discretion of the FDO.

#### 4.2 Evaluation Period

The evaluation period for award fee delivery orders issued under JSSIP will be either periodic/calendar date based or event driven. If the end of the period is date based, that date will be specified in each individual delivery order. If the end of the period is based on an event, that event will be negotiated (selected from the IMP, if applicable) and specified in each individual delivery order.

#### 4.3 Evaluation Criteria.

The award fee evaluation will be based on Cost Control, Technical Performance, Management Practices, and any other area specified in the delivery orders. Individual Delivery Orders will choose the weighting between these areas.

4.3.1 Cost Control. The Cost Control evaluation will be based on an analysis of the 1) Contractor's efforts to control the program costs; 2) cumulative contract cost variances from baseline estimated cost targets; 3) impact of cost variances on the program and effect on the Life Cycle Cost (LCC) of the system; and 4) cost saving measures implemented as a result of Contractor-generated ideas or process improvements. Data from the Contractor's Earned Value Management System (EVMS) and variances from the initial baseline LCC estimate will be used to help determine the Contractor's evaluation grade for the Cost Control area during each award fee period.

4.3.2 Technical Performance. The Technical Performance evaluation will be based on an analysis of the following, as applicable 1) Contractor's ability to

deliver Technical Reports and other data deliverables in a complete, accurate and timely manner; 2) technical planning including risk reduction and trade-off analyses; 3) execution of tasks from the Technical Requirements Document and Integrated Master Plan; 4) execution of significant accomplishments (SAs) from the IMP consistent with the schedule occurrence of the SAs in the IMS; 5) management of total system requirements; and 6) systems engineering and integration with other JSSIP delivery orders, other Joint STARS development, sustainment, O&M efforts and the integration system engineering of these other efforts.

The Contractor will recommend the SAs used to determine the Technical Performance award for each period with the individual CPAF delivery orders. The specific SAs for each delivery order are TBD and will be set forth in each delivery order. For a scheduled significant accomplishment to be considered complete, the Government must agree that the exit criteria are met. The technical evaluation areas of each Delivery Order will list the significant accomplishments by award fee period. The Contractor may be objectively assessed based on the SAs accomplished vice planned during the rating period.

The Technical Performance evaluation will be based on the quality and the impact (positive or negative) of the completed significant accomplishments on the program. Impacts on program schedule, risk and cost will be considered. The level of Government attention required to maintain progress toward achieving program objectives will also be considered. Additionally, the impact of any uncompleted significant accomplishments may be included in the assessment.

4.3.3 Management Practices. The Management area evaluation will be based on an analysis of the Contractor's 1) responsiveness and communication; 2) risk management; and 3) program planning and control. The Contractor will receive an evaluation grade for the Management area for each award fee period.

#### 4.4 Contractor's Self-Assessment.

The Contractor may submit to the Contracting Officer five (5) working days prior to the end of each evaluation period, a self-assessment of its performance for the period. This written assessment of the Contractor's performance throughout the evaluation period may also contain any information that may be reasonably expected to assist the AFRB in evaluating the Contractor's performance. The Contractor's self-assessment may not exceed two (2) single-sided pages.

The Contractor may also request to present a briefing to the AFRB. It shall not exceed 30 minutes in length. It shall be scheduled within five (5) working days after the end of the end of each evaluation period and held within 30 calendar days after the end of each evaluation period.

#### 4.5 Award Fee Process Schedule.

The Government will conduct both interim and end-of-period evaluations. The schedules for the activities associated with these evaluations are listed below.

**4.5.1** The Government will accomplish the following actions within the specified time *prior* to the midpoint of each evaluation period:

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# 4.5.2 The Government will accomplish the following actions within the specified time at the end of each evaluation period:

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#### 4.6 Award Fee Calculation Process.

The Award Fee that is awarded during a period is as follows:

- 1. The Evaluation Areas (Cost, Technical, Management, Other) are weighted out of 100%.
- 2. The grade (see below) is determined, based on the definitions established for each evaluation area.
- 3. The scores for each area is determined within the range of the evaluation grade.
- 4. The scores for each area are multiplied by the weights of each area.
- 5. The sum of these numbers is the Award Fee Score for that period and determines the Award Fee amount earned.

#### **Award Fee Evaluation Grades**

	Evaluation Grade	Pratuation Datastor.	ScoreRenige of With base ree	Seore Range William base ree
	Excellent	Met significant contract requirements and exceeded most*	90-100	90-100
	Very Good	Met significant contract requirements and exceeded many*	80-89	80-89
340	od	Met significant contract requirements and exceeded some*	50-79	60-79
	Satisfactory	Met significant contract requirements*	20-49	50-59
	Unsatisfactory	Did not meet contract requirements*	0-19	0-49

<sup>\*</sup> as defined in the individual delivery orders

The evaluation grades are objectively determined by the evaluation grade definitions for each of the three (or more) evaluation areas (Cost Control, Technical Performance, and Management Practices). The specific scores (equal to the percent award fee) are subjectively assigned based on the AFRB's recommendation.

#### 4.7 Sample Calculations

Note: All figures are just sample numbers.

The total program of Delivery Order X is \$100M. In Period Y, it was determined that 15% or \$15M will be allocated into that pool. Sample Evaluation Area Weighting:

Technical	50%
Cost	25%
Management	25%

Upon evaluation, the following figures were reached:

- 1. Technical was given an Excellent rating, and given a 90% within the rating scale.
- 2. Cost was given a Very Good rating, and given a 85% within the rating scale.
- 3. Management was given a Very Good rating, and given 88% within the rating scale.

Area of Eval	Rating		Weight		/ Subtotal
Technical:	.90	X	.50	= ′	.45
Cost:	.85	X	:25	=	.2125
Management:	.88	X	.25	- #	.22
Total				=	.8825

So for this period, the Contractor earned a score of very good and 88.25% X \$15M = \$13,237,000 award fee. Note: Only the final score will be provided to the Contractor.

# 5.0 MODIFICATIONS TO MASTER AWARD FEE PLAN

The AFRB Recorder will forward proposed changes to the AFRB Chairperson. Changes require FDO approval. After approval, the CO shall notify the Contractor in writing of any changes. Changes affecting the current evaluation period must be made by mutual agreement of both the Government and the Contractor. The additions of Delivery Orders as attachments will have signature blocks for approval.

#### 6.0 CONTRACT TERMINATION

If the contract is terminated for the convenience of the Government after the start of an award fee evaluation period, the available award fee pool may be adjusted by the FDO to reflect the work performed. The amount of the award fee deemed earned for the period shall then be determined by the FDO using the normal Award Fee evaluation process. The award fee pool for all subsequent periods will not be available for award.

# JOINT STARS SYSTEM IMPROVEMENT PROGRAM MASTER SUBCONTRACTING PLAN 31 JANUARY 1999

# NORTHROP GRUMMAN SURVEILLANCE & BATTLE MANAGEMENT SYSTEMS - MELBOURNE, FL

# MASTER SUBCONTRACTING PLAN

FOR SMALL AND DISADVANTAGED BUSINESS CONCERNS, HISTORICALLY BLACK COLLEGES AND UNIVERSITIES AND MINORITY INSTITUTIONS, WOMEN OWNED BUSINESS CONCERNS

PERIOD COVERED:

1 FEBRUARY 1997 - 31 JANUARY 2000

#### APPROVED BY:

NORTHROP GRUMMAN CORPORATION Surveillance & Battle Management Systems

UNITED STATES OF AMERICA

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Administrative Contracting Officer

NORTHROP GRUMMAN CORPORATION Surveillance & Battle Management Systems

Program Procurement Manager Small Business Liaison Officer

F19628-99-D-0001 SECTION J ATTACHMENT 5 Page 2 of 9

# MASTER SUBCONTRACTING PLAN 1 FEBRUARY 1997 - 31 JANUARY 2000

#### INTRODUCTION

Northrop Grumman, Surveillance & Battle Management Systems (hereinafter referred to as Northrop Grumman) fully endorses the Federal Governments laws and initiatives which are designed to enhance and increase participation of Small Business Concerns (SBCs) and Small Disadvantaged Business Concerns (SDBCs), Historically Black Colleges and Universities (HBCUs), Minority Institutions (MIs) and Women Owned Business Concerns (WOBCs) in the Government contracting process.

It is Northrop Grumman's policy to actively support this effort by giving small businesses the maximum practicable opportunity to participate in Northrop Grumman's Procurement process and to exert special efforts to bring SDBs, HBCUs, MIs and WOBCs into the mainstream of business as viable suppliers in support of the intent of Public Law 95-507.

All Northrop Grumman personnel involved in the procurement process will be indoctrinated to be sensitive to our obligations and to be alert to opportunities to subcontract to such concerns. Additionally, Northrop Grumman will participate in training workshops, Federal and local procurement conferences, seminars and trade fairs in furtherance of the Government's Small Business requirements.

The responsibility for implementation of these programs is borne by Division and Operating Element officers, Program Vice Presidents, Department Directors, and all those in supervisory positions.

#### SUMMARY

This policy reflects Northrop Grumman's commitment to ensure compliance with the intent of the appropriate Public Laws as outlined in FAR 52.219-9 and DFARS 252.219.7003 and the incentive program for subcontracting with Small Business Concerns (SBCs) and Small Disadvantaged Business Concerns (SDBCs), Historically Black Colleges and Universities (HBCUs), Minority Institutions (MIs), and Women Owned Business Concerns (WOBCs) in accordance with DFARS 252.219-7005. Northrop Grumman's Policy requires adherence to the DODs objective of placing 5% of all subcontracts(as measured by dollars) with SDBs, HBCUs, WOBCs and MIs as prescribed in the law. Our policy also sets as goals a figure of 20% for Small Businesses pursuant to Public Law 100-656 and the NASA specific mandated goal of 8% of prime contract value to SDBCs, HBCUs and MIs pursuant to Public Law 101-144.

# SUBCONTRACTING PLAN DETAILS

This Master Subcontracting Plan is established under FAR 52.219-9(d) and is fully compliant to FAR 52.219-9.

F19628-99-D-0001 SECTION J ATTACHMENT 5 Page 3 of 9 The following addresses FAR 52.219-9(d) in paragraph order:

#### (1) PERCENT GOALS

Percent goals for each individual contract action, as required, are shown on its "Individual Subcontracting Plan" addendum.

# (2) STATEMENT OF PLANNED SUBCONTRACTING DOLLARS

Dollars planned to be subcontracted to SBCs, SDBCs, WOBCs and total are shown on the "Individual Subcontracting Plan" addendum.

# (3) PRINCIPAL TYPES OF SUPPLIES AND SERVICES

Potential principal product areas to be subcontracted in support of our products include, but are not limited to:

Machined Parts/Raw Materials
Fixed Assets and Capital Equipment
Technical Services and Publications
Maintenance, Repair and Operating Supplies
Aircraft Hardware
Mechanical Components/Hardware
Avionics
Airborne Mechanical Equipment
Structures
Subsystems
Major Systems

# (4) METHOD USED TO DEVELOP GOALS

Compliance with the intent of Public Laws 95-507, 99-661, 100-180, 101-144 and 100-656, requires goals be established for the maximum practicable opportunities based on the potential that may exist for SBCs, SDBCs, and WOBCs. This is accomplished in the following manner:

- 1) Review past history of similar buys and identify whether the award went to SBCs, Large Business Concerns (LBs), SDBCs, or WOBCs.
- 2) Buys identified to large business are reviewed to determine whether they fall within the potential of known SBCs, SDBCs, WOBCs, and goals established accordingly.
- The Bill of Material for each proposal will be reviewed by knowledgeable purchasing personnel to identify whether there is potential for utilization of SBCs, SDBCs, WOBCs, HBCUs, and MIs.

F19628-99-D-0001 SECTION J ATTACHMENT 5 Page 4 of 9 In establishing goals, Northrop Grumman will review potential awards to SBCs, SDBCs, and WOBCs not utilized in the past, and goals will reflect this endeavor wherever possible.

Indirect SBCs/SDBCs/LBs/WOBCs will be included in goals if applicable and further addressed in Paragraph (6), Indirect Costs. HBCUs or MIs, where applicable to individual Subcontracting Plans, will be reflected and included in the SDBCs goal.

#### (5) IDENTIFICATION OF POTENTIAL SOURCES

Northrop Grumman has established an extensive library of potential SBCs, SDBCs, and WOBCs sources. These include, but are not limited to:

- 1) A file of each potential SB, SDB, and WOBC (Seller) who has submitted information for consideration.
- 2) Commercial and Government source directories utilized in establishing potential bidders lists.
- Aerospace Industries Association SDBCs Data Base which is available to all Procurement personnel. (Available at the Division Level.)
- 4) Florida Minority Purchasing Council supplier directory.
- 5) All DLA and SBA referrals receive consideration and are established in our file.
- Northrop Grumman representatives attend Federal and local Procurement Conferences, Seminars, Trade Fairs, and other functions to seek out qualifiable SB/SDB/WOBCs concerns and HBCUs/MIs.
- 7) SBAs PASS.

#### (6) INDIRECT COSTS

Programming has been developed to identify overhead and indirect procurement associated in support of direct material. The intent is to allocate those overhead and indirect procurements to direct material dollars.

The methodology is expressed by the following formula:

<u>Direct Material (This Contract)</u> = Percentage of This Contract Total Direct FY 1997

Total Total Indirect for Indirect FY 1997 x Percentage of this Contract = This Contract

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# (7) SUBCONTRACT PLAN ADMINISTRATION

Neil Mullins will administer Northrop Grumman's Small Business Subcontract Program. He is the Small Business Liaison Officer for the Northrop Grumman Corporation, Electronic & Systems Integration Division, Surveillance & Battle Management Systems, Melbourne Site and reports directly to the Director of Procurement, Rick Soloway. Mr. Mullins has also been designated the Senior Procurement Management focal point for SDB programs, and regularly attends Program Management Source Selection meetings.

Rick DeBord, a purchasing supervisor, has been assigned the responsibility to furnish advice and assistance to Small Business Concerns (SBCs), Small Disadvantaged Business Concerns (SDBCs) and Women Owned Business Concerns (WOBCs). Mr. Mullins has also been designated the Advocate for Historically Black Colleges and Universities (HBCUs) and Minority Institutions (MIs) responsible for subcontracting activities, mutual educational support, grants and scholarships.

The duties of the Small Business Liaison Officer and his staff are to actively seek qualified small businesses and small disadvantaged firms who can compete for subcontracts (in accordance with Government and Northrop Grumman specifications), and can assure on-time delivery of acceptable products at competitive prices.

In addition, the Small Business Liaison Office assists with surveys of prospective sellers and assists them in becoming acquainted with the Northrop Grumman Procurement organization.

This office also maintains all small business and small disadvantaged business records which allows monitoring of all goals, and has a direct line to all procurement managers for goal review progress meetings. In furtherance of the Small/Small Disadvantaged Business Program, Mr. — Mullins represents Northrop Grumman in relations with local and national business organizations who promote the interest of SBCs, SDBCs, HBCUs, MIs, and WOBCs activities.

# (8) EQUITABLE OPPORTUNITY EFFORTS

Northrop Grumman will assure that SBCs, SDBCs, HBCUs, MIs and WOBCs will have an equitable opportunity to compete for subcontracts, receive solicitations, and have adequate time for preparation of bids.

Northrop Grumman has established an aggressive program designed to increase the amount of SDB concerns to whom we award purchase orders. Requests for quotation over \$2,500 where no SBCs, SDBCs, HBCUs, MIs, or WOBCs are to be solicited must be submitted to the Small Business Liaison Officer prior to release, to permit review for possible sources. If acceptable SBCs, SDBCs, HBCUs, MIs, or WOBCs cannot be identified by the Small Business Liaison Officer, he will so indicate on the Procurement Document Approval Record (Form GC 2616) that goods and/or services are not obtainable from other than "Large Businesses".

F19628-99-D-0001 SECTION J, ATTACHMENT 5 Page 6 of 9 Training programs or discussion sessions exist for all Procurement and other appropriate personnel to acquaint them with corporate policies and procedures regarding support of SBCs, SDBCs, HBCUs, MIs, and WOBCs. These address our subcontracting efforts, our contractual obligations to seek out the use of these sources when approved, and the need for continuous efforts to develop qualifiable SBCs, SDBCs, HBCUs, MIs, and WOBCs.

This program is conducted each calendar year to assure that a positive awareness exists and that new personnel are knowledgeable of Northrop Grumman's obligations to Small Business and Small Disadvantaged Business Programs.

The Small Business Liaison Officer is a member of the make-or-buy committee and cognizant of opportunities that may arise for SB/SDB concerns related to Aircraft and Electronic Programs.

Northrop Grumman encourages SBCs, SDBCs, HBCUs, MIs, and WOBCs to solicit business opportunities with Northrop Grumman by providing the following guidance and assistance to such concerns as:

- General and specific assistance in development of management techniques and methods to help ensure SBCs, SDBCs, HBCUs, MIs, and WOBCs ability to compete;
- 2) Introduction to SBCs, SDBCs, HBCUs, MIs, and WOBCs personnel and capability to individuals in functional organizations who generate needs for products or service;
- 3) Facilitate SBCs, SDBCs, HBCUs, MIs, and WOBCs ability to respond to Invitations to Quote by means of Bidders Conferences, meetings, adequate bid response times, etc.;
- 4) Arrange on-site interface meetings with SBCs, SDBCs, HBCUs, MIs, and WOBCs to exchange information and improve communications;
- Participate in SBCs, SDBCs, HBCUs, MIs, and WOBCs business conferences and trade fairs;
- Referring new information on potential SBCs, SDBCs, HBCUs, MIs and WOBCs to Procurement and other appropriate personnel;
- 7) Listing SBCs, SDBCs, HBCUs, MIs, and WOBCs and back-up (facility profiles, etc.) for Procurement personnel use in the SB/SDB Library (Small Business Liaison Office);
- Providing assistance to buyers and members of management in achieving the objectives of the SBCs, SDBCs, HBCUs, MIs and WOBCs subcontracting programs.

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- 9) Technical Assistance to Small Disadvantaged Business Concerns shall include, but not be limited to:
  - a) Assistance in interpreting drawings by cognizant Northrop Grumman personnel

b) Assistance in establishing quality control standards.

c) Assistance in locating/providing material.

- d) Visits by appropriate Northrop Grumman personnel as required to check progress and assist where needed.
- 10) Efforts to restrict competition to Small Disadvantaged Business Concerns shall be accomplished by the following:
  - a) Procedures are in effect encouraging Procurement personnel to award procurements of up to \$2,500 without competition to qualified Small Disadvantaged Business Concerns.

b) Establishing <u>SET-ASIDES</u> by reserving all or part of a proposed procurement exclusively for SDBCs/HBCUs, MIs, and WOBCs.

c) Establishing <u>SPLIT AWARDS</u> by dividing subcontracts to multiple sources in order to allow SDBCs, HBCUs, MIs and WOBCs to provide a portion.

d) Establishing MENTOR/PROTEGE PROGRAMS to provide assistance to SDBCs/HBCUs, MIs, and WOBCs to enhance their capabilities in order to increase their participation in Government contracts.

# (9) FLOW DOWN REQUIREMENTS

Procurement personnel will include the "Utilization of Small Business Concerns and Small Disadvantaged Business Concerns" clauses in all subcontracts which offer further subcontracting opportunities in accordance with FAR 52.219-8. In addition, Northrop Grumman will require our first tier subcontractors (except Small Business) receiving awards over \$500,000 or \$1,000,000 for construction of any public facility to submit a plan in consonance with the "Small Business and Small Disadvantaged Business Subcontracting Plan" clause per FAR 52.219-9. Further, each plan must receive written concurrence from the Small Business Liaison Office before release of any purchase order or contractual commitment. This written concurrence will reside in the purchase order folder and the plan will be incorporated into the purchase order.

# (10) REPORTS

Northrop Grumman will submit periodic reports and cooperate with the Contracting Officer in any studies and surveys as may be required by the Contracting Officer or the Small Business Administration in order to determine the extent of compliance including Standard Form (SF) 294 Subcontracting Report for Individual Contracts, and SF 295, Summary Subcontract Report.

## (11) RECORDS

Detailed records are maintained in the Northrop Grumman Small Business Liaison Office and are available on site to the Customer and Small Business Administration for review.

F19628-99-D-0001 SECTION J, ATTACHMENT 5 Page 8 of 9 Examples of some records available consist of such information as:

- A file on each potential seller who has approached Northrop Grumman for consideration. Such information will include the name of the Procurement manager(s) and his/her written review of the potential or immediate need.
- 2) Listing of all business conferences and trade fairs attended, each indicating the companies interviewed and follow-up action required.
- 3) Records indicating on-going training sessions with all procurement groups, personnel attending and presentations made.
- 4) Files indicating technical assistance, management assistance and financial assistance, i.e., progress payments, etc., rendered.

Corporate/Division/Operating Element written procedures for Procurement have been adopted to comply with the policies set forth in FAR 52.219-9. This includes the establishment of a source list of SB and SDB concerns and a monthly report of awards to SB and SDB concerns on the source list. All active sellers are interrogated periodically to update their size and Small Disadvantaged Ownership classifications. These self certification forms contain a notification of the potential penalties and remedies called out in FAR 52.219-9(E)(4) for misrepresentation of a firms status as a SB or SDB concern. Their responses are coded and published in the Master Seller List as follows: "1" for Small Business; "2" for Large; "3" for Women Owned Business; "6" for Small Disadvantaged Business Concerns, "9" for Historically Black Colleges and Universities and Minority Institutions, and "0" for Minority Women Owned firms. These codes are found in the Master Sellers List identifying all Northrop Grumman Sellers and appears on all EDP commitment reports utilized for reporting statistics to the Customers and Small Business Administration.

Additionally, each purchase order issued requires an award code to be entered which describes the rationale of the award. On awards over \$2,500 a justification must be included in the purchase order file giving details of the award and the necessary backup data which consists of the Invitation to Quote which lists all bidders who were selected, and rationale for the selection. In addition, if a Small Disadvantaged Business was not asked to bid, an explanation is contained in the purchase order file.

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